

Sage X3 Complementary Solutions

Sage CRM

When you integrate Sage CRM with Sage X3, your business benefits from end-to-end visibility and a single view of the customer, where each department is working with the same information and communicating in the same way. The result is greater insight into business performance, more efficient processes, improved productivity, and more effective communications.

Benefits

- A single source for customer contacts
- Increase visibility into your customers
- Eliminate duplicate data entry and maintain data integrity
- Streamline your processes
- Create accurate quotes quickly
- Better forecast customer demand
- Place new orders with speed and confidence
- Know critical information before an order is placed
- Instantly resolve more customer inquiries
- Provide more information through self-service

Features

- Sales Force Automation
- Customer and contact management
- Lead and opportunity management
- Sales forecasting
- Quotes and orders
- Sales dashboards, reporting and analysis
- Campaign management
- Customer profiling and analysis
- Case Management
- Solutions/Knowledge base
- Outlook integration
- Mobile CRM
- Social media integration

Availability

- North America
- Europe
- AAMEA

For more information please visit www.sagecrm.com